

### **BeaconMedaes expands its service provider capabilities**

**BeaconMedaes, part of the Atlas Copco Group, adds external service providers to its already extensive dedicated service team to better provide services to facilities.**

BeaconMedaes has one of the largest US field service force in the medical gas industry and a dedicated team of factory trained service technicians throughout the country.

With an effort to maintain a large service force, BeaconMedaes is now adding service partners in specific target areas, to better provide services to facilities.

BeaconMedaes is expanding in specific territories, using external service partners where a local direct service technician is not available, ensuring BeaconMedaes will continue to have the best response times in the industry.

Keeping in line with this strategy, Sherman Engineering will be the sole authorized factory representative for BeaconMedaes in the Upstate New York area, just one example of how we continue to build strong partnerships in our territories, said Jennifer Ramirez, Business Line Manager, Service USA.

“Through this partnership, BeaconMedaes reaffirms its dedication to providing strong resources for service resulting in dedicated local product support,” she said.

Our dedicated factory direct service technicians and external service partners have the knowledge, skills and factory support to complete the work on the spot. Customers can always be assured that planned and corrective maintenance will be handled rapidly to maximize equipment uptime.

With a combination of BeaconMedaes’ 24/7 factory support, direct service technicians and, in some territories, an authorized service partner, our commitment to excellence remains the same. BeaconMedaes has the capabilities to provide truly comprehensive service.

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**BeaconMedaes – Part of the Atlas Copco Group**

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## Press Release from the Medical Gas Solutions Division

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**BeaconMedaes** is a global leader providing complete medical gas solutions, including medical air, medical vacuum, gas distribution equipment and pipeline components. BeaconMedaes has several assembly facilities plus an extensive sales and service presence throughout the world. In July 2006, BeaconMedaes was acquired by Atlas Copco and has since become the global competence center for medical solutions within Atlas Copco. More information on BeaconMedæs can be found at [www.beaconmedaes.com](http://www.beaconmedaes.com).

**Atlas Copco** is a world leading provider of industrial productivity solutions. The products and services range from compressed air and gas equipment, generators, construction and mining equipment, industrial tools and assembly systems, to related aftermarket and rental. In close cooperation with customers and business partners, and with 136 years of experience, Atlas Copco innovates for superior productivity. Headquartered in Stockholm, Sweden, the Group's global reach spans more than 160 markets. In 2008, Atlas Copco had 34 000 employees and revenues of BSEK 74 (BEUR 7.7). Learn more at [www.atlascopco.com](http://www.atlascopco.com).

**Medical Gas Solutions** is a division within Atlas Copco's Compressor Technique business area. It develops, manufactures and markets medical gas equipment, including medical air and vacuum plants, manifolds and pipeline components as well as filtration solutions worldwide. Products are offered under several brands. Production facilities are situated in China, India, Belgium, United Kingdom, Italy and USA. The divisional headquarter is located in Rock Hill, USA.

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